

## Child Care Business Incentive Grant

### Q&A Webinar 6/22/22

1. We are partnering with an established child care center to open 60 new child care slots for our employees. The cost to our organization is \$312,000 per year. Can we ask for \$250,000? **You can apply for \$250,000. You would also have to provide \$250,000 private match.** We have given the child care center we are partnering with \$30,000 to help purchase equipment/supplies to furnish the 4 new rooms – can we add that to our grant request? **Yes, if costs were incurred during the period beginning March 3, 2021, or after.** The child care center we are partnering with has received funds from the state of Iowa the last two years, do I report on the progress of those grants? **No.**
2. We are in the beginning stages of starting a daycare at our church but are not licensed yet. Can we still apply to this grant? **Yes, but licensing will be a stipulation in your agreement.**
3. What are specifics will make us stand out to help us receive the most funding opportunities? **Use scoring rubric and grant guidance.**
4. If we partner with XYZ business and they have 25 employees at their business in Davenport and 50 in another county in Iowa, does that count towards the 75 employees? **There is no specific requirement that all 75 employees be in one location, so employers with 75 employees scattered around the state are eligible to apply. However, since the goal is to fund large projects that will impact the greatest number of employees, a project is more likely to be funded if the employees are in one location.**
5. Can you provide a sample set of responses for the Project Plan? **We will provide a general project plan on our website.**
6. Can you go over the letters of support please? **Please see Appendix B, numbers 7 and 8 and Appendix A at the bottom regarding “Letters of Support.” Letters of commitment from key partners (combine and upload as a single PDF document). These are not reference letters, applicants must include a letter from any significant partner listed in the application that details the commitment.**
7. Can more than one person work on the same application? **Yes. When you establish the application, you need to list more than one person.**
8. I saw in the application that it specifies partnerships with local child care providers. Can businesses partner with and bring in national child care providers, should that provider best suit the needs of the project? **Yes.**

9. Hi Kathy, who is the best person to talk to, to ask Caregiver provider questions (we are a childcare provider)? **Ryan Page at DHS - [rpage@dhs.state.ia.us](mailto:rpage@dhs.state.ia.us). Please note, a child care provider would NOT be an eligible applicant for this grant opportunity.**
10. Regarding the Private Funds documentation section, is a letter from our Chief Financial Officer attesting to the availability of the funds sufficient to address this? **Yes.** We are a Fortune 100 company and showing banking information is challenging.
11. What happens my center partners with a business and they close or go bankrupt? **Sustainability is part of the grant application. All private match funds must be certified by an accountant.**
  - a. What happens if I partner with a business, and I sell my business during this funding time? **This would be between you and the business. The business would be the awardee (not the child care center) and the business would have an agreement with the child care center.**
  - b. Will the new owner be able to continue this program? **That would be up to the business awarded grant funds.**
12. If I partner (my center) with XYZ business and they purchase 10 slots and it's approved through this grant, do those slots have to be used for XYZ's employees or can my partner XYZ business allow employees that I hire to use those slots? **The non-child care business/employer is the applicant for the funding (XYZ business). If XYZ business is applying for the funding to purchase slots at a child care facility they are partnering with, the slots are for the employees of XYZ business (NOT the child care facility).**
13. Can you describe what can be used for the "in kind" contributions by employers? For instance, would it be allowable for employers to cover rent for an extended period of time or to provide construction labor, etc. Daren L. Relph, Wayne County Hospital **Yes.**
14. We are wanting to open our own facility to offer this for our employees so we can help retention and recruitment of our staff. Would a letter from our accountant or our CFO be appropriate to display we have available funds? **Yes.** I want to make sure I am understanding correctly, we have to have the same amount of available funds to match the grant money, is that correct? **Yes.**
15. Can you please elaborate on what provider would qualify as a national provider? **There is not a specific definition of a national provider. There are some child care businesses that have locations nationwide. An applicant for the funding to partner with a child care facility for slots may partner with any licensed or registered child care facility.**
16. What happens if the business I partner with closes? What happens to the funding? **A sustainability plan is part of the application. Specific issues will be addressed as they come up. The business is the awardee (not the child care center) so the funding is tied to the business.**

17. We own a business not related to childcare AND a childcare too. Would we qualify? **The business not in the business of child care could apply as long as they meet the definition of an eligible employee as listed in the NOFO.**
18. If I currently have families let's say that work for Deere and CO. and they partner with my center and purchase slots. Are these slots only for new employees or can they use them for existing employees? **The non-child care business/employer (in this example – Deere and CO.) is the applicant for the funding. The applicant would need to determine what employees would be eligible for the slots.**
19. If we have a contribution of land from our school and our hospital provides \$20,000/year in in-kind meals, would the school apply for infrastructure and the hospital apply for the new slots? They are both eligible employers to apply on their own. **If the new slots are created as part of the infrastructure funding, then another business/employer cannot apply for the slots funding for the same slots created by the infrastructure funding. You can't have different employers apply for the same project.**
20. We have someone who is willing to oversee the daycare portion of it. Do we include that as part of a letter of commitment? **Yes, they would be viewed as a key stakeholder.**