

Transforming THE WORKFORCE THRU EDUCATION

Closing lowa's SKILLS GAP







IOWA

Unemployment Rate

CURRENT UNEMPLOYMENT RATE

2.5%

July '19 – follows 12th straight months of 2.4%/One of lowest in the country



1,723,300 IOWANS IN THE WORKFORCE IN JULY '19



UNEMPLOYED PERSONS
IN JULY '19

42,500

iowa's labor force Participation

69.5% July '19

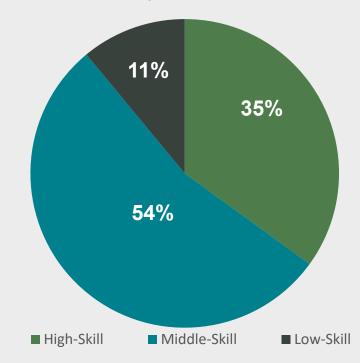
Iowa ranks
4th
in the
Nation

6.5%

Greater than the National Average of 63% in July '19

SKILLS GAP

Iowa's Jobs by Skill Level, 2017

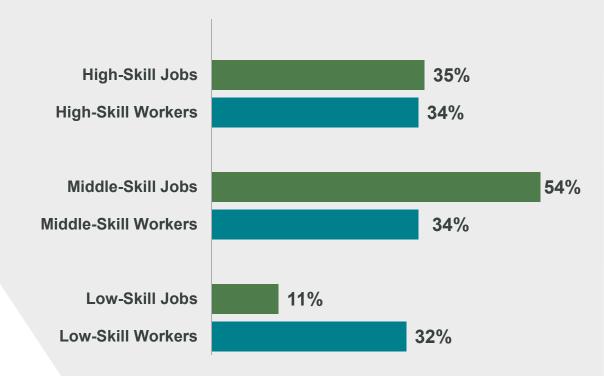




Sources: 2017 Occupational Employment Statistics, Labor Market Information Division, Iowa Workforce Development.

MIDDLE-SKILL JOB GAP

Iowa's Jobs and Workers by Skill Level, 2016/2017



Sources: 2017 Occupational Employment Statistics, Labor Market Information Division, Iowa Workforce Development. 2016 Current Population Survey, U.S. Census Bureau.

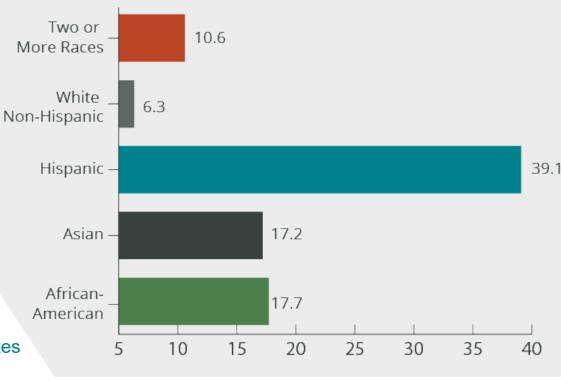
RATES BY RACE

The chart shows the percentage of select groups in lowa that lack a high school diploma, for populations 25 years and older.

Addressing inequality in educational attainment is important because people with more education are:

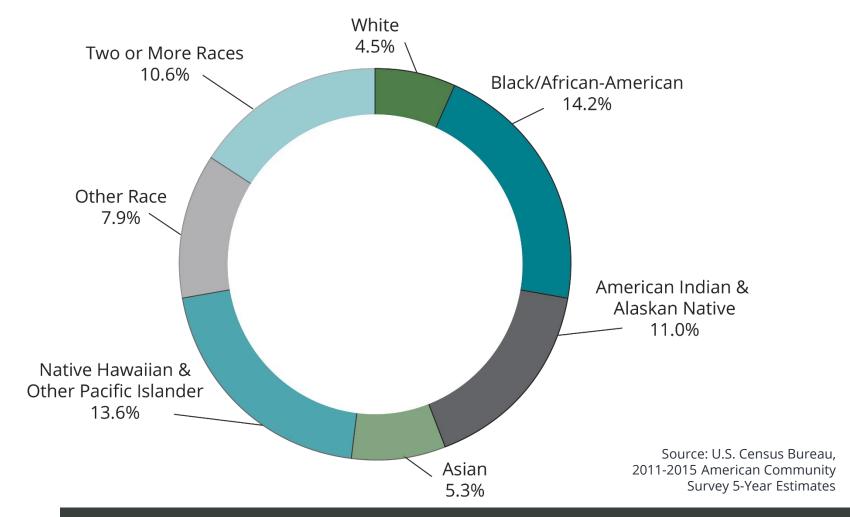
- · more likely to be employed
- more likely to have lower poverty rates

 less likely to rely on government assistance programs like Medicaid.



Source: 2016 Curent Population Survey

Unemployment Rates by Race







Percent of Employers who Perceive they have difficulty filling positions due to:

Applicants lack the QUALIFICATIONS needed 56%

GENERAL lack of Applicants 48%

Lack of applicants due to wages offered 28%

Lack of applicants due to benefit package provided 21.7%

Lack of applicants due to type of work required 30.7%

EMPLOYER PERCEPTION OF APPLICANTS

70%

of lowa's workforce will have post-secondary education, training or a credential of value by

2025

To meet the goal, lowa needs a net increase of

139,900

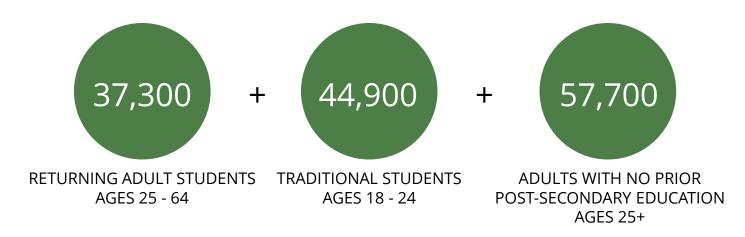
Residents need to earn postsecondary degrees and other credentials

FUTURE READY IOWA

GOAL

IOWANS NEED SKILLS

We need 139,900 lowans to obtain credentials to achieve Future Ready lowa's goal.



Population age 25 years or older:

3.2%

Trade Certificates

1.6%

Vocational Training

17.0%

Associate Degree

24.5%

Undergraduate Degree

11.3%

Post-Graduate Degree

EDUCATION LEVEL

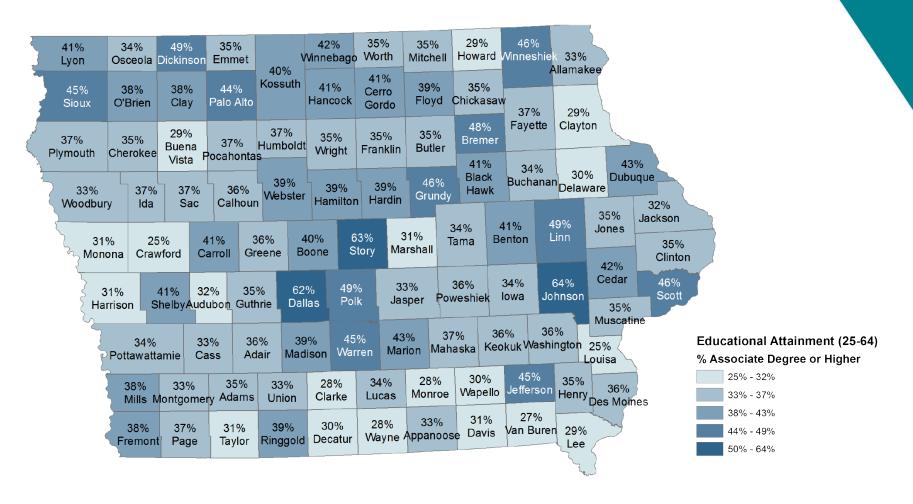
57.6%

Total lowans with completed education or training beyond High School

Compared to 58.4% in 2017 and 58.1% in 2016

EDUCATIONAL ATTAINMENT

(ASSOCIATE DEGREE OR HIGHER) BY COUNTY, AGE 25-64



STRATEGY



Last Dollar Scholarship

For lowans seeking up to an associates degree in a high-demand job at lowa colleges or universities.

Funded at \$13 million in FY20



Future Ready Iowa Grant Program

For lowans seeking a bachelor's degree who already earned more than half the credits for a major in a high-demand job.

Funded at \$1 million in FY20



Employer Innovation Fund

For public/private partnerships to grow the regional talent pipeline.

Funded at \$1.2 million in FY20 \$380K awarded 9/1/19 Second grant application period 9/4/19 thru 11/8/19

All three strategies incorporated in Future Ready Iowa Act signed April 4, 2018 and funded as provided in HF758, HF 546 and SF 608, signed May 2019

Last Dollar Scholarship

- Funds postsecondary credentials up to an associates degree in high-demand occupations. (\$13,044,744)
- Target High School graduates and adults this can be used to upskill adult employees;
- Not income means tested focus on providing more opportunities for lowans to gain needed skills to fill high demand jobs to meet lowa's workforce needs.
- As employers with open occupations on the high demand list, you can leverage this funding for your current employees

Future Ready Iowa Last-Dollar Scholarship High Demand Occupations 2019

FUTURE READY IOWA

FutureReadylowa.gov

Healthcare & Biosciences

- Agricultural and Food Science Technicians *(\$30,841)
- Biological Technicians (\$31,063)
- Cardiovascular Technologists and Technicians (\$31,244)
- Chemical Technicians (\$29,960)
- Dental Assistants (\$32,420)
- Dental Hygienists (\$56,344)
- Diagnostic Medical Sonographers (\$51,301)
- Emergency Medical Technicians and Paramedics (\$23,496)
- Environmental Science and Protection Technicians, Including Health (\$34,310)
- Health Technologists and Technicians (\$30,148)
- Licensed Practical and Licensed Vocational Nurses (\$34,507)
- Life, Physical, and Social Science Technicians (\$31,801)
- Medical and Clinical Laboratory Technicians (N/A)
- Medical and Clinical Laboratory Technologists (\$32,644)
- Occupational Therapy Assistants (\$43,936)
- Physical Therapist Assistants (\$36,475)
- Radiologic Technologists (\$40,264)
- Registered Nurses (\$44,294)
- Respiratory Therapists (\$43,754)
- Surgical Technologists (\$33,306)

Information Technology

- Computer Systems Analysts (\$58,392)
- Computer User Support Specialists (\$31,164)
- Network and Computer Systems Administrators (\$50,992)
- Computer Occupations, All Other (\$46,325)
- Computer Programmers (\$49,121)
- Computer Network Support Specialists (\$36,689)
- Web Developers (\$32,436)

*2018 Iowa Wage Report - Entry Level Annual Salary

Criteria:

- With few exceptions, 33.3% or higher of people employed in the occupation with educational attainment of Some College, No Degree or Associate's Degree.
- Entry-level wage of \$14.00 or higher (lowa Wage Report, 2017 Entry Level Wage)
- Doesn't typically require work experience for entry

Advanced Manufacturing Production, Installation, & Maintenance

- Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic (\$32,566)
- Computer-Controlled Machine Tool Operators, Metal and Plastic (\$30,411)
- Electrical Power-Line Installers and Repairers (\$50,293)
- Engine and Other Machine Assemblers (\$34,462)
- Farm Equipment Mechanics and Service Technicians (\$31,372)
- Heating, Air Conditioning, and Refrigeration Mechanics and Installers (\$32,550)
- Industrial Machinery Mechanics (\$38,023)
- Maintenance Workers, Machinery (\$32,442)
- Millwrights (\$38,622)
- Mobile Heavy Equipment Mechanics, Except Engines (\$37,023)
- Plant and System Operators (\$35,831)
- Telecommunications Line Installers and Repairers (\$36,269)
- Tool and Die Makers (\$37,948)
- Welders, Cutters, Solderers, and Brazers (\$30,283)
- Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders (\$30,625)
- Wind Turbine Service Technicians (\$40,725)

Construction & Engineering

- Architectural and Civil Drafters (\$37,285)
- Carpenters (\$30,469)
- Civil Engineering Technicians (\$33,717)
- Electrical and Electronics Engineering Technicians (\$43,797)
- Electricians (\$34,701)
- Engineering Technicians, Except Drafters, All Other (\$40,728)
- Mechanical Drafters (\$35,488)
- Operating Engineers and Other Construction Equipment Operators (\$33,533)
- Pipelayers (\$35,156)
- Plumbers, Pipefitters, and Steamfitters (\$32,434)
- Sheet Metal Workers (\$30,549)
- Structural Iron and Steel Workers (\$36,951)

For more details about these occupations visit lowaCareerCoach.gov

Future Ready Iowa Grant Fund

- Intended to encourage lowans who left college with at least half the credits required for a bachelor's degree in a high-demand field of study to return and complete.
- Stipend to help cover tuition, currently \$3,500.00
- \$1,000,000 appropriated

Future Ready Iowa, Iowa Grant High Demand Occupations 2019

FUTURE READY IOWA

FutureReadylowa.gov

Management, Business, & Financial Operations

- Accountants and Auditors *(\$42,432)
- Business Operations Specialists (\$37,749)
- Construction Managers (\$53,254)
- Cost Estimators (\$41,795)
- Credit Analysts (\$43,411)
- Financial Analysts (\$52,292)
- Financial Examiners (\$50,009)
- Financial Specialists (\$41,133)
- Loan Officers (\$40,601)
- Logisticians (\$38,525)
- Market Research Analysts and Marketing Specialists (\$36,076)
- Personal Financial Advisors (\$41,112)
- Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products (\$44,574)
- Securities, Commodities, and Financial Services Sales Agents (\$32,928)

Information Technology & Mathematics

- Actuaries (\$64,691)
- Computer Network Support Specialists (\$36,689)
- Computer Occupations, All Other (\$46,325)
- Computer Programmers (\$49,121)
- Computer Systems Analysts (\$58,392)
- Computer User Support Specialists (\$31,164)
- Database Administrators (\$55,992)
- Network and Computer Systems Administrators (\$50,992)
- Operations Research Analysts (\$56,336)
- Software Developers, Applications (\$60,425)

*2018 Iowa Wage Report - Entry Level Annual Salary

Criteria:

- With few exceptions, 33.3% or higher of people employed in the occupation with educational attainment of Bachelor's Degree or higher
- Entry-level wage of \$14.00 or higher (lowa Wage Report, 2017 Entry Level Wage)
- Doesn't typically require work experience for entry
- Doesn't typically require a doctoral or professional degree

For more details about these occupations visit lowaCareerCoach.gov

Education

- Career/Technical Education Teachers, Middle School (\$28.963)
- Career/Technical Education Teachers, Secondary School (\$42,376)
- Elementary School Teachers, Except Special Education (\$38,277)
- Kindergarten Teachers, Except Special Education (\$37,708)
- Middle School Teachers, Except Special and Career/Technical Education (\$38,482)
- Secondary School Teachers, Except Special and Career/Technical Education (\$39,160)
- Special Education Teachers, All Other (\$47,993)
- Special Education Teachers, Kindergarten and Elementary School (\$41,171)
- Special Education Teachers, Middle School (\$41,616
- Special Education Teachers, Preschool (\$35,308)
- Special Education Teachers, Secondary School (\$42,341)
- Vocational Education Teachers, Postsecondary (\$31,397)

Healthcare & Biosciences

- Agricultural Inspectors (\$34,401)
- Biological Technicians (\$31,063)
- Educational, Guidance, School, and Vocational Counselors (\$34,555)
- Healthcare Social Workers (\$34,201)
- Marriage and Family Therapists (\$26,311)
- Mental Health and Substance Abuse Social Workers (\$32,127)
- Mental Health Counselors (N/A)
- Nurse Practitioners (\$83,411)
- Occupational Therapists (\$61,511)
- Physician Assistants (\$83,530)
- Registered Nurses (\$44,294)
- Social Workers (\$40,574)

Engineering

- Agricultural Engineers (\$65,581)
- Computer Hardware Engineers (\$67,399)
- Electrical Engineers (\$64,120)
- Industrial Engineers (\$57,438)
- Mechanical Engineers (\$51,152)

Employer Innovation Fund

- Designed to encourage employers, community leaders and other stakeholders to identify local needs, develop local plans to resolve; raise local funds to support.
- Local investment is then matched by the state for successful applicants.
- FOCUS is addressing barriers beyond tuition and fees, supporting non-credit programs
- Encourages creative and innovative local solutions
- \$1,200,000 appropriated in 2019
- NEXT APPLICATION DEADLINE November 8, 2019
- lowagrants.gov

STRATEGY

Expand Work-based Learning Experiences in High-demand Careers; increase career development in middle and high school

- Quality pre-apprenticeships
- Registered apprenticeships
- Internship programs
- Leverage existing programs, such as the STEM BEST (Businesses Engaging Students and Teachers) program and Iowa (Work-Based Learning) Intermediary Networks
- Launched WBL Clearinghouse in July 19

In Iowa, Class of 2018, 37,500 seniors enrolled

91.4% graduated (34,275)

78.0% of those, intended to pursue postsecondary education leading to a credential or degree (26,735)

66.0% actually enrolled in a program within 1 year of graduation (22,920)

7,500 students had no postsecondary intent (2.3% entered active military)

3,800 students (10% dropped postsecondary plans between May and August resulting in fewer credentials earned; fewer high skilled workers; more low skilled workers; less tax revenue; opportunities lost.

Source: AEA PREP, Iowa Area Education Agencies, Iowa Department of Education, 2019

REGISTERED

APPRENTICESHIP IN HIGH SCHOOLS

Iowa has 13 High Schools with Active Registered Apprenticeships

Winterset Community School District

North Scott High School

Davenport Community School District

Pella Career Academy

Iowa Edge/ Boone High

West Delaware Community School District

Central Campus Des Moines Public Schools

Greene County Community School District (North

Central Career Academy)

Clinton Community School District

Clear Lake Community School District

Muscatine High School

West Des Moines Community School District

Nevada Community School District

Quality Pre-Apprenticeship Programs in High Schools/Employers

- Des Moines Lincoln High School
- North Scott High School
- Davenport Community Schools
- Central Campus
- IJAG
- Boone High School
- Spencer High School
- Plumbers and Pipefitters Local 33
- Waverly Shell Rock High School
- Van-Wall Equipment
- NewBoCo
- Dubuque Senior High School
- Hempstead High School
- Keokuk High School
- Red Oak High School
- Cedar Rapids Community School District
- Tri-Center Community School District



WORK-BASED LEARNING

Making real-world professional experiences available to more K-12 students across Iowa

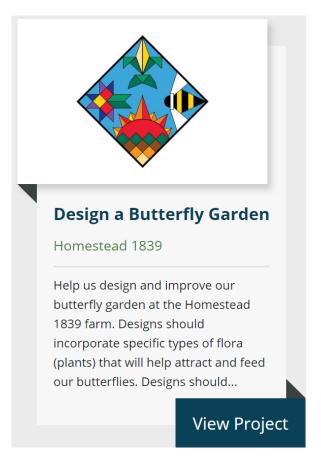


A STEM FOCUS
BUT COVERING ALL SUBJECTS



CLEARINGHOUSE PROJECTS





WBL Clearinghouse

- 129 projects posted/10 schools active
- https://clearinghouse.futurereadyio wa.gov/
- 1,456 business partners
- Jake Welchans
- PROJECT MANAGER, IDOE
- jake.welchans@iowa.gov
- 515-281-5494

STRATEGY

Engage the Business Community and Other Regional Collaborations

Develop a grassroots strategy that maps out existing regional and local workforce partnerships and fills identified gaps by engaging employers with education partners.

Registered **Apprenticeships FY18**

756	Active Registered Apprenticeship Programs
126	Number of New Registere Apprenticeship Programs
1,839	Total Number of Apprentices who Completed Registered Apprenticeship Programs
7,971	Total Number of Active Apprentices
3,545	Number of New Registered Apprentices added since October 1, 2017

A attivia. Dia arta ta ma al

YTD FY19

Active Registered 764 Apprenticeship **Programs** Number of New Registered 90 Apprenticeship Programs Total Number of **1,561** Apprentices who Completed Registered Apprenticeship Programs Total Number of 7,784 **Active Apprentices**

Total Number of

Employers

1,542 Participating Employers

Total Number of Active

1,561

PERSPECTIVE – IN FED FY18 IOWA:

Had more active apprentices than GA and AZ who have more than 3x the population

Had virtually the same number of new apprentices as NY which has more than 6x our population

Had more completers than FL which has 7x our population and the same as PA which has 4x our population

Had 60% more active programs than the 2nd most populous state in the country, TX, which has 9x our population

Had more active programs than NM, ME, FL, GA, AL and WY COMBINED whose total population is over 40 mil or 13x ours

Had more new programs in 2018 than TX, FL, PA and OR COMBINED whose total population is over 67 mil or 21x?



More than 300 lowans participated in one of the 15 Listening Tour Sessions held across the pilot counties.





MINORITY
UNEMPLOYMENT &

Outreach Standing Committee

Listening Tour sessions have also been held in four state correctional facilities including:

- Mitchellville
- Newton
- Fort Dodge
- Rockwell City

2nd Largest

work-ready pool of employees behind lowans with disabilities.

92%

of those currently incarcerated will be released.

Offender Re-Entry

According to the Department of Corrections, the most important factor in reducing recidivism is employment.





Ex-Offenders who participated in the Registered Apprenticeship program were earning nearly

\$3,000

one year after being released

and received

HIGHER EARNINGS

in all quarters except one after being released.

REGISTERED APPRENTICESHIP PROGRAM FOR EXOFFENDERS

Source: Number of Employment and Total Quarterly Wage by Post Release Duration (Release Quarter to 9th Post Release Quarter) *Wage figures are adjusted to 2017 4th quarter with Consumer Price Index

DISABLED IOWANS

170,186 of lowans

(age 18-64) have a disability

49.4%

of those disabled individuals are in the labor force. (86,037 not in the labor force)

84,149

disabled individuals in Iowa's labor force (77,446 employed - 6,403 unemployed).

7.6%

disabled individuals are unemployed

Obstacles to Entering the Workforce

1 out of 4 (25.3%)

Feel they require additional training/education to re-enter the workforce.

Of that 25%, **40.7%** state their disability prevents them from pursuing needed education/training

UNEMPLOYEDDisabled lowans

18.0%

of the individuals who identify as being unemployed stated their disability is one cause of their unemployment

2,343

Registered business partners

290

Veterans resumes posted since July 1, 2019

32% interested in apprenticeship opportunities49% interested in higher education opportunities



HomeBaselowa.gov

- Enhancements
 automate the
 resume
 distribution
 process
- Efficiently match veterans with Home Base Iowa businesses





GOVERNOR KIM REYNOLDS

"At its core, Future Ready lowa recognizes that there is dignity in meaningful work, that lowans yearn for the opportunity to better themselves, and that those opportunities exist right here in lowa."



"Future Ready Iowa is a powerful tool to grow family incomes, meet employer needs and strengthen communities.

The time is now to invest in lowans and their future. Today, I'm calling on the Legislature to take the next step, to appropriate \$20 million to fund the plan we put in place last session. This investment will take lowa to the next level. And more important, it will give more lowans an opportunity to find a rewarding career."

